

**METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY**



John Cooper  
Mayor

Kevin Crumbo  
Director of Finance

January 5, 2020

**All Proposers on RFQ# 19135 – Dry Creek Road Water Main Replacement**

Dear Proposers:

Please be advised that the intent to award to SBW Constructors, LLC is hereby rescinded, as the Purchasing Agent has determined it is in the best interest of Metro to do so because there was an error in the Bid Tabulation. An updated award letter reflecting the correction will be issued soon.

Respectfully,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane  
Chief Procurement Officer/Purchasing Agent  
Metropolitan Government of Nashville & Davidson County

Cc. Solicitation Files



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

February 3, 2020

David Ward  
SBW Constructors, LLC  
107 Terry Ln  
Cottontown, TN 37048

Re: **RFQ# 19135, Dry Creek Road Water Main Replacement**

Dear Mr. Ward:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ# 19135, Dry Creek Road Water Main Replacement. This letter hereby notifies you of Metro's intent to award to **SBW Constructors, LLC**, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact **Evans Cline**, BAO Representative, at **615-862-6137** or at [evans.cline@nashville.gov](mailto:evans.cline@nashville.gov).

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Marissa Conklin** by email at [Marissa.conklin@nashville.gov](mailto:Marissa.conklin@nashville.gov) Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane  
Purchasing Agent

Cc: Solicitation File, Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112  
P.O. Box 196300  
Nashville, Tennessee 37219-6300

[www.Nashville.gov](http://www.Nashville.gov)  
Phone: 615-862-6180  
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
Dry Creek Road Water Main Replacement RFQ# 19135	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	9.40%	90.60%	\$1,426,045.00	\$1,560,093.23	\$1,426,045.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Garney Companies, Inc	\$ 1,707,000.00	\$576,814.00	\$0	\$0	\$1,707,000	Exceeds MACP
JSJ Construction, LLC	\$ 1,698,800.00	\$1,565,590.00	\$0	\$0	\$1,698,800	Exceeds MACP
L & G Construction Co, Inc	\$ 1,627,135.00	\$0.00	\$0	\$0	\$1,627,135	Exceeds MACP
SBW Constructors, LLC	\$ 1,426,045.00	\$1,426,045.00	\$0	\$1,291,996.77	\$134,048.23	Awarded
Southerland Services, LLC	\$ 1,234,023.00	\$1,234,023.00	\$0	\$1,118,024.84	\$115,998.16	Evaluated

## BAO Small Business Assessment Sheet

**BAO Specialist:** Cline, Evans

**Contract Specialist:** Conklin, Marissa

1/21/2020

**Department Name:** Metro Water Services

**RFP/ITB Number:** 19135

**Project Name:** Dry Creek Road Water Main Replacement

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
SBW Constructors, LLC	\$1,426,045.00	\$1,426,045.00	yes	100	The prime is a Metro-approved SBE and did not propose any additional Metro-approved SBE/SDV subs.



# Statement of M/WBE Utilization

Proposer's/Firm's Name: SBW Constructors, LLC  
 Solicitation Title: Dry Creek Road Water Main Replacement  
 Solicitation #: 19135  
 Proposer's Phone #: 615-594-9420  
 Proposer's Email Address: jwhite@sbwconstructors.com  
 Amount Self-performed : \$1,109,225.00  
 Total Bid Amount: \$1,526,045.00  
 EBO Goal Met? (Y/N) YES

## Non-M/WBE

Proposed EBO Goal (%): 0% MBE% 27.314% WBE%

The following MWBE\* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

MBE/WBE Firm Name		MBE/WBE Firm Address	Phone/E-Mail	Certificate Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
1	BAC Paving	P.O. Box 7, Hermitage, TN 37076	615-701-3925 / bacpaving@baco.com	WBE	5		Asphalt paving	\$416,820.00	27.314%
2				Select	Select				
3				Select	Select				
4				Select	Select				
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature)

Date

\*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? NO

For Internal Office Use ONLY  
 If No, Good Faith Efforts Met? YES

BAO Representative: Evans Cline

Date: 01/30/20

Total MBE Subcontracting 0 %  
 Total WBE Subcontracting 27.3 %  
 Total MBE/WBE Participation: 27.3 %